



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 11-01-2009  
 EXPIRATION DATE: 10-31-2010  
 PAGE: 1 of 4

**VENDOR:**

**Charles Gabus Ford**  
**4545 Merle Hay Rd**  
  
**Des Moines, IA 50310**  
**USA**

**VENDOR CONTACT:**

Jim Poppe  
**PHONE:** 515-270-0707 **EXT:** 138  
**EMAIL:** popspoppe@aol.com

**ISSUER:**

DOUGLAS REED  
**PHONE:** 5152426151  
**EMAIL:** Doug.Reed@iowa.gov

**FOB**

**Contract For:** VEHICLES, 2010 MODEL YEAR FLEET

Contract to provide fleet vehicles pursuant to the specifications, terms and conditions of the DAS sealed bid # RFB0110005002 dated 9/23/09. DAS sealed bid # RFB0110005002 is on file with the Department Of Administrative Services, General Services Enterprise - Purchasing, Hoover Building, Level A, Des Moines, Iowa 50319-0105. Prices on this contract are only available as long as the model year vehicle is being built by the manufacturer. FOB - Destination - Des Moines, direct factory delivery contract end date is determined by factory notification of order acceptance deadlines. Successful vendor will know the ordering dates for each manufacturers vehicle.

See attachments.

## Vendor contact:

Mr. Jim Poppe  
 Charles Gabus Ford  
 4545 Merle Hay Road  
 Des Moines, IA 50310  
 Phone: 515-270-0707  
 FAX: 515-270-2162  
 E-mail: poppe@charlesgabus.com  
 Web: <http://www.gabusford.com>

**RENEWAL OPTIONS**

**FROM** 11-01-2010 **TO** 10-31-2011

**AUTHORIZED DEPARTMENT**

005 Administrative Services, Dept  
 ALL  
 SUB Other Governmental Entities

IN WITNESS WHEREOF, this Agreement has been executed by the parties hereto.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp., partnership, etc.		AGENCY NAME	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
Printed Name and Title of Person Signing		Printed Name and Title of Person Signing	
Address		Address	



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**MA# 005 3724-10**

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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	07104	<b>Automobiles and Station Wagons (See 071-80 for SUV Types)</b> <b>11 SP 1.1 COMPACT SPECIALTY PERFORMANCE COUPES</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 11 SP GROUP 1.1 - SUBCOMPACT/COMPACT 2-DOOR SPECIALTY PERFORMANCE COUPES 2010 Model Year Vehicle.  Make: Ford Model: Mustang GT, P8C, 300A, V8 4.6L. This vehicle does not use E-85 fuel. Bid Price: \$24,995.50  Price May Change Due To Additions And Deletions On Options As Required and As Available.	\$0.000000 \$0.000000
2	0.00000	07104	<b>Automobiles and Station Wagons (See 071-80 for SUV Types)</b> <b>11 SP GROUP 2.1 - MID-SIZE SPECIALTY PERFORMANCE COUPES</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 11 SP GROUP 2.1 - MID-SIZE 2-DOOR (OR 4-DOOR IF 2-DOOR UNAVAILABLE) SPECIALTY PERFORMANCE COUPES 2010 Model Year Vehicle.  Make: Ford Model: Fusion SE, P0H, 200A, V8 4.6L. This vehicle does use E-85 fuel. Bid Price: \$16,994.50  Price May Change Due To Additions And Deletions On Options As Required and As Available.	\$0.000000 \$0.000000
3	0.00000	07104	<b>Automobiles and Station Wagons (See 071-80 for SUV Types)</b> <b>11 SP GROUP 3.1 - FULL-SIZE SPECIALITY SEDANS OR WAGONS</b> If you request the dealer to deliver a vehicle to locations other than DAS Fleet in Des Moines, the delivery cost is limited to a fee of \$2.50 per mile (one way) anywhere else in Iowa. Pre-Delivery Inspection (PDI) for vehicles delivered to DAS Fleet Service in Des Moines is not included below and is performed by DAS. 11 SP GROUP 3.1 - FULL-SIZE SPECIALITY SEDANS OR WAGONS. 2010 model year vehicle.  Make: Ford Model: Taurus SE, P2D, 100A, V8 4.6L. This vehicle does not use E-85 fuel. Bid Price: \$19,136.50  Price May Change Due To Additions And Deletions On Options As Required and As Available.	\$0.000000 \$0.000000



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
4	0.00000		98002	\$0.000000
			Early Payment Discount	\$0.000000
			Discount for 20 day pay	
			Discount for 20 day pay = 0	



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**TERMS AND CONDITIONS**

**Terms & Conditions Goods**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement.

General Terms and Conditions for goods contracts are posted at: [http://das.gse.iowa.gov/terms\\_goods.pdf](http://das.gse.iowa.gov/terms_goods.pdf)